



the network security company<sup>™</sup>

## Westcon's Palo Alto Networks Evaluation Program Fact Sheet

### Increase Your Close Rates with Our Palo Alto Networks Evaluation Program

Dramatically decrease the sales cycle and boost your Palo Alto Networks close rates by delivering to your end user customers a working solution that they can test and "try before they buy." With Westcon's Palo Alto Networks Evaluation Program, you can explore new customer opportunities, test proof-of-concept designs, re-create specific customer environments, and prove product benefits and features when using Palo Alto Networks evaluation appliances.

Every Palo Alto Networks evaluation unit is staged and checked by Westcon's Integration Team to ensure it includes the latest operating system, database updates and activated license. When it arrives, it's been tested and is ready for installation.

Gain a competitive advantage and grow your security business with Palo Alto Networks by educating your customers on the many benefits of Palo Alto Networks solutions. Westcon Security delivers the vital information, resources and training you need to harness a world of Palo Alto Networks market opportunities. With Westcon, you can fully leverage Palo Alto Networks' product offerings to establish and grow a profitable security business.

To request an evaluation unit, contact your Westcon Account Manager or apply today at: <http://us.westcon.com/content/vendors/palo-alto-networks/palo-alto-evaluation-program-registration>

### More Than 30 Palo Alto Networks Enterprise Firewall Units Are Available!

Categories include:

- PAN-PA-500-NFR
- PAN-PA-2050-NFR
- PAN-PA-5020-NFR
- PAN-PA-2020-NFR
- PAN-PA-4050-NFR

#### Questions about Palo Alto Networks?

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#### Getting Started

Submit an evaluation request for your end user customer at:

<http://us.westcon.com/content/vendors/palo-alto-networks/palo-alto-evaluation-program-registration>

#### Program Details

- Paperless process – NO PO REQUIRED!
- Westcon-provided products for the evaluation timeframe of 30 days
- Upon completion of the evaluation, the product is returned to Westcon
- Westcon partners are responsible for shipping costs to and from Westcon's warehouse